

1. Are you life/health licensed in your client's resident state as well as the state you're conducting the business in? Most but not all states require the health license in addition to the life license.

2. Are you LTCi Certified?

You'll want to make sure your LTC Certification is up to date for the state in which you're doing business. Most states require a refresher course be taken every 24 mos.

3. Prior to submitting an application for an Annuity Care solution or Asset Care's Annuity Funding Whole Life please <u>CLICK HERE</u> to complete the required training as well as your state specific training if required by your state:



